

PROGRAM LEADER INTRODUCTION

Heather McClellan

Heather McClellan is a highly effective facilitator who commands the keen attention of her audience. Couple that with her skills as a coach and the result is transformative and impactful for her coachees.

Heather had a long and successful career in business-to-business solution sales and sales management. When she realized the impact her coach-like leadership style had on her sales team, she knew she needed to focus her career on leadership coaching and sales consulting full time.

For the past eight years, Heather has been conducting sales and leadership programs for leaders at several Fortune 50 telecommunications companies in the United States and Canada.

She has a coaching certification from the Abundance Institute in Massachusetts, is certified by Prosell Learning in both Procoach and Great Coach, and has been trained by McKinsey & Company in several of its proprietary leadership programs, designed to significantly impact revenue growth through the adoption of coaching skills.

Heather is full of energy, which is essential for keeping up with not only her busy career but also her adorable new grandson. (And yes, she can't quite believe she's a grandmother!)

When not transforming people's lives, Heather loves to travel the world with her husband: 23 countries, 40 US states, 8 Canadian provinces — and counting!